

Policy of the **Business Unit I DT LD** regarding Quality, Environmental Protection and Safety at Work

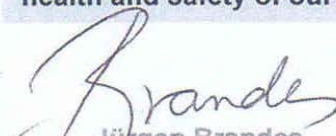
We offer our **customers** drive products, systems, applications and services featuring maximized customer benefit – high productivity, optimal availability and energy efficiency are of top priority. With our know-how we contribute significantly to the environmental challenges of today, in terms of generation and use of energy. We stand by our obligations to and agreements with our customers and collaborate closely with them. Feedback from our customers and from the field by our international service organization help us to constantly improve our products, services and processes.


With their requirements, our customers set the quality standard, which is mandatory for all our employees, in terms of performance, delivery reliability, prices and costs. We - and that means our international organization as a whole – deliver what we promise and live up to what we undertake. All our **employees** strive for continuous improvement: After undergoing basic training, they keep a watchful eye on quality and, acting in a businesslike manner, they create the basis for putting customer requirements into practice. Management must make the right demands and provide the right encouragement, ensuring that improvements are made promptly and playing an active part in such initiatives.

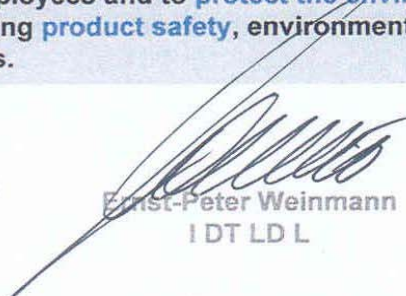
Our specific quality performance indices and targets create transparency. They are obligatorily defined for all company units. **Continuous improvement** is therefore based on regular measurement and analysis of our performance from a customer viewpoint. Each and every employee is responsible for the improvement process and for meeting the agreed objectives. Problems are talked about openly and without incriminating anyone, and then solved as quickly and comprehensively as possible. The method is, from the facts and data available, to ascertain the true causes and to initiate effective and sustained measures. The success of such measures must subsequently be proven.

Our **suppliers** make a significant contribution to the satisfaction of our customers. They must therefore commit themselves to providing the kind of quality that we ourselves offer. We integrate them optimally in our processes, continually monitor their performance and support them in their own processes of constant improvement. We engage only the best suppliers; like us, they comply with statutory regulations as well as with our own standards in terms of environmental protection and occupational safety.

We are under an obligation to **safeguard the health** of our employees and to **protect the environment**. Complying with applicable legal and Siemens-internal specifications concerning **product safety**, environmental protection and the health and safety of our employees is a matter of course to us.


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